

**Board of Directors**

**September 26, 2016**

**5pm-7pm**

**Carefree Suites (2830 Solomon’s Island Road)**

1. Welcome and Celebrations
	* Welcome to Karen Igler!
	* A toast to our amazing progress
		1. Board Pledges
		2. Major Donor Pledges
2. Approval of August minutes
3. Treasurer’s Report (Mark)
4. Development Update (Bill)
	* Fall Fundraising
		1. **StewardFest 2016** A kickoff party for our WSA Family at Captain Avery Museum Sunday October 23rd 4pm-6:30pm
		2. **WSA Green** **Give** Sunday, Oct 23rd 5 p.m.-Monday October 24th 5 p.m.
	* Committee Work and Report Back
		1. Green Give and Steward Engagement
		2. Conference and Business Engagement
		3. Major Donor
5. Discussion of Fall Board Dates:
	* Chesapeake Watershed Forum - who is going?
	* October 24
	* November 28
	* Special Budget Session?
	* Next Development Committee Meeting

**Adjourn**

1. **Education Committee (Strategic Plan I.4, II.1, II.4, II.5)**
	1. I.4: Train and empower Stewards to support the Environmental Literacy program of AACPS.
	2. II.1: Continually refresh and update the Master Watershed Steward *certification* and support programs including networking and continuing education.
	3. II.4: Pilot new “Steward Lite” programs.
	4. II.5: Develop and offer new advanced curricula for veteran Stewards.
2. **Revenue and Replication (Strategic Plan IV.8, IV.7, IV.9)**
	1. IV.7: Explore the possibility of taking a leadership role in the replication of WSA in Maryland and beyond and if favorable, create and implement a plan to do so, including raising additional revenue to independently support this initiative.
	2. IV.8: Exploration of and action on intellectual property protection.
	3. IV.9: Examine training certification options that can be revenue producing.
3. **Development Committee (Strategic Plan IV.2, IV.6)**
	1. IV.2: Create and implement a long-range development plan that expands all forms of philanthropy, including support from local businesses.
	2. IV.6: Develop capacity to respond to new partnership opportunities while continuing to collaborate with other organizations in Maryland.